



## ISSA Cleaning Times Validation Program

### Executive Summary:

The goal of the ISSA Cleaning Times Validation is to provide validation of productivity rates of industry equipment for equipment manufacturers and facility service providers.

### ISSA Cleaning Times Validation

Facility service providers need guidance for their labor shortages and often, efficiencies through proper tools and processes will help overcome this challenge. To provide facility service providers with validated productivity rates, they will ensure that the equipment they are purchasing meets the highest level of standards set forth by ISSA.

Manufacturers will apply to ISSA for the ISSA Cleaning Times Validation program. The program is an end-user validation program in which the manufacturer will send their equipment to a pre-determine location through ISSA CMI Consulting. Once the equipment is validated, the manufacturer will receive a certificate and letter to congratulate them. The equipment will then be listed on the ISSA directory for equipment that is categorized according to the ISSA Cleaning Times.

### ISSA Cleaning Times Validation – Manufacturer

<u>Existing Cleaning Time published</u>	<u>Member Rate</u>	<u>Non-Member</u>
1. Non-Refundable Application Fee:	\$500	\$1,000
2. Equipment Verification & Report (per SKU):	\$5,500	\$11,000
3. Private labeled (per additional brand):	\$1,000	\$2,000
<u>Existing Cleaning Time not published</u>	<u>Member Rate</u>	<u>Non-Member</u>
Full Productivity Case Study Report		
1. Non-Refundable Application Fee:	\$500	\$1,000
2. Equipment Verification & Report*:	\$15,500	\$30,000
3. Private labeled (per additional brand):	\$1,000	\$2,000

\* per SKU at one customer site

## Roles and Responsibilities:

### ISSA

- Direct project logistics, scheduling, & onsite activities
- NDA's
- Complete and Submit ISSA Cleaning Times Validation Program Deliverables  
(Report, approval letter, seal)
- Act as communications hub for the study

### Manufacturer

- Provide prescribed tools and equipment to each Industry End User at no cost to keep
- Participate in offsite meetings to collaborate during the ISSA Cleaning Times Validation
- Provide input on report
- Provide follow up with end users post study as needed

### Industry End Use/ the ISSA Cleaning Times Validation Volunteering Organization

- Host and assist in conducting ISSA Cleaning Times Validation
- Actively participate in ISSA Cleaning Times Validation with existing personnel
- Provide Operator or Technician
- Receive and assemble tools and equipment to be validated
- Provide location to complete ISSA Cleaning Times Validation